



ENTREPRENEURIAL CEO TO BUILD DANISH COMPANY FOR STIRNIMANN AG

We are looking for a new CEO with profound technical skills who is also able to build long-term relationships with customers and employees. If you have an entrepreneurial mind-set and strong people skills, we would be very happy to hear from you.

Unique opportunity to build a new organisation and promote high-quality brands

On behalf of our client, the distributor Stirnimann AG in Switzerland, Holmgaard Management is looking for the right leader to build a new associated company in Denmark with the main purpose of promoting, renting and selling Potain cranes. You will be in charge of the Danish company, but with the full support of Stirnimann AG that has been many years in the building industry. The company values decency, dialogue and trust. It is a unique possibility to take on an exciting assignment for a smaller company as CEO and to develop your personal and leadership skills in collaboration with Stirnimann AG.

Your main tasks will be to:

- Build a sustainable organisation that promotes Stirnimann and its products in Denmark
- Conduct sales, marketing activities and technical advice focusing on customers need
- Lead employees according to Danish culture and values and obtain a high degree of employee satisfaction and loyalty
- Promote and ensure occupational safety for the employees

Hands-on CEO with technical and sales skills

You have experience from the building industry or other relevant industries. You have a higher technical education or documented technical training e.g. a degree as engineer, a bachelor of technical constructions or another relevant, technical background. You are a strong communicator, have sales experience and have excellent skills as relationship-builder. If you have some leadership experience, it is an advantage. However, it is considered more important that you have the right values and that you are willing go the extra mile to create sustainable results. You should be relatively fluent in English.

Application and further information

Start of position: As soon as possible. Please note that we review applications on an on-going basis and close the process when we find the right match. Please do not hesitate to apply if you are interested and meet the qualifications.

If you have any questions, you are welcome to contact Partner, Britta Borch Egevang, at Holmgaard Management, phone 70 26 61 44 or mail bbe@holmgaardmanagement.dk, and we will revert to you.

All applications and information about candidates will be protected and kept confidential.

